



Rural Development

FL/USVI State Office

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July 31, 2017

RE: *Multi-family Housing* Lender/Developer Seminar

Dear Partner:

We are pleased to announce and request your attendance to the upcoming regional Section 538 Guaranteed Rural Rental Housing seminar to be held August 29, 2017 in Marianna, Florida. The seminar is designed to bring *Multi-family Housing* property Lenders and Developers together with the USDA Rural Development staff from the Southeast region responsible for underwriting and servicing loans as well as explore additional partnership opportunities.

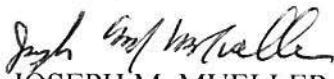
This seminar will provide an opportunity to discuss how to successfully develop applications that meet Rural Development's underwriting standards for new construction, acquisition rehab, and Multi-family Preservation & Revitalization (MPR) deals. The seminar will also provide insight into the Lender's roles and responsibilities regarding the ongoing servicing of these accounts.

This is an excellent opportunity for Lenders, Developers, and funding Partners to meet with both Rural Development's State and National Office representatives as well as industry partners such as; but not limited to, the Florida Council for Affordable and Rural Housing (CARH), Florida Housing Finance Corporation, Federal Home Loan Bank (FLHBank Atlanta), and the Housing Assistance Council (HAC).

Attached please find the seminar brochure and program fact sheet. Please distribute this information and plan to attend and participate by bringing your unique *Multi-family Housing* financing and developing knowledge and challenges to the table.

Thank you and we hope to see you and your staff at the seminar.

Sincerely,

  
JOSEPH M. MUELLER  
Acting State Director

Attachments